

<i>Rub million</i>	2013	<i>% of revenue</i>	2012	<i>% of revenue</i>	Change y-o-y
Total cost of sales	23,238	72%	21,627	69%	7%
Supplies and raw materials	10,567	33%	10,935	35%	-3%
Labour costs	5,374	17%	5,1	16%	5%
Cost of goods sold	2,799	9%	2,222	7%	26%
Other expenses	4,498	14%	3,37	11%	33%