

WHO WE ARE

HMS Group is the leading pump and compressor manufacturer and provider of flow control solutions and related services to the oil and gas, nuclear and thermal power generation and water utility sectors in Russia and the CIS.

Our team is a leading industrial group with a strong research and design base, which can offer fully integrated solutions from design and manufacturing to engineering, construction works, repairs and maintenance.

HMS Group operates through four divisions, which employ over 16,000 people in Russia, Ukraine, Belarus and overseas.



Industrial Pumps

Rub **17,595** bn

Revenue

22%

EBITDA Margin

8,8 thds

Employees

Description

The industrial pumps business segment is our oldest division. It designs, engineers, manufactures and supplies a diverse range of pumps and pump-based integrated solutions to customers in the oil and gas, power generation and water utilities sectors in Russia, the CIS and internationally. It also provides aftermarket maintenance, repair services and other support for its products.

Core products and services

- Water injection
- Trunk pipelines
- Oil refineries
- Nuclear and Thermal power
- Water utilities
- General industrial pumps



Oil and gas equipment

Rub **7,743** bn

Revenue

11%

EBITDA Margin

2,4 thds

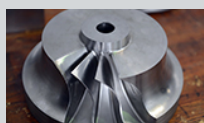
Employees

Description

The oil and gas equipment business segment manufactures, installs and commissions modular pumping stations, automated metering equipment, oil, gas and water processing and preparation units and other equipment and systems primarily for oil extraction and transportation.

Core products and services

- Oil pumping stations and pump stations for water injection
- Oil & gas and water processing units
- High-precision and automated metering units
- Tanks, reservoirs and vessels
- Oil development equipment



Compressors

Rub **4,207** bn

Revenue

14%

EBITDA Margin

2,6 thds

Employees

Description

The compressor business segment was established after the acquisition of a leading Russian compressor producer Kazankompressormash (KKM) in July 2012. In 2013, it was strengthened by the acquisition of NIITK, R&D institute providing compressor technologies. The division designs, engineers, manufactures and supplies a diverse range of compressors and compressor-based solutions to customers in the oil and gas, metals and mining and other core industries in Russia.

Core products and services

- Oil and gas production
- Oil and gas transportation
- Gas processing
- Oil refineries
- Oil and gas chemistry
- Refrigeration applications for various industries



Engineering, procurement and construction (EPC)

Rub **2,808** bn

Revenue

-7%

EBITDA Margin

2,1 thds

Employees

Description

The engineering, procurement and construction (EPC) business segment provides design and engineering services, project management and construction works for projects for customers in the oil upstream and midstream, gas upstream and water utilities sectors.

Core products and services

- Oil and gas projects focused on design and planning
- Oilfield infrastructure and pipelines construction
- Equipment supply

